

UBC BUSINESS COMMISSION

REPORT 2012

- 1. Number of Member Cities participating in the meetings, projects and other work of the Commission
- 2. Number and relevance of meetings, events and other activities organized by the Commission. Meetings, events and other activities organized by the Commission

2012	Activities and Achievements	Cities	Representatives
January	Negotiations on cooperation with Baltic Development Forum (BDF) Main achievements: Commission's meeting in connection with BDF Summit Participation Baltic Business Arena	Gdansk Kolding Kiel Kristiansand Turku	Pawel Zaboklicki Per Bødker Andersen Jesper Vestergaard Hansen Wolfgang Schmidt Øyvind Lyngen Laderud Mikko Lohiskoski
	Development UBC Communication and Marketing Strategy Main achievements: Strategy and implementation plan	Gdansk Kolding Kiel Kristiansand Turku	Pawel Zaboklicki Per Bødker Andersen Jesper Vestergaard Hansen Wolfgang Schmidt Øyvind Lyngen Laderud Mikko Lohiskoski
February	Presentation UBC Communication and Marketing Strategy to the Executive Board Main achievements:	Kiel Kristiansand	Wolfgang Schmidt Øyvind Lyngen Laderud
March	 Decision on implementation Participation 5th Summit of Europe's Regions and Citizens Main achievements: Visibility of UBC 	Kiel	Wolfgang Schmidt
April	1st Commission's meeting in Kolding Main achievements: Contacts, experts meetings, information visits Topics: Science Parks, Business Development, Tourism	Gdansk Karlstad Kiel Kolding	Katarzyna Bierut Peter Kullgren Ulf Johansson Karen Rinke Wolfgang Schmidt Dr. Inge Schröder Jette Hilger Jesper Vestergaard Hansen Bjarke Wolmar
		Lilleström Riga Tallinn Västeras Växjö	Rolf Andresen Anita Orlund Kjetil Storvik Evija Segleniece Ingrid Hinrikson Jaanus Vahesalu Lisa Eriksson Thomas Frisk Peter Lundström Stefan Uppman

	Participation inauguration Nordic Synergy Park Kolding	See above	See above
	Main achievements: Visibility of UBC		
	Negotiations on cooperation with Science Park Sophia Antipolis / Nice Metropole / City of Nice	Kiel	Wolfgang Schmidt
	 Main achievements: Preparation cooperation treaty Preparation commission's meeting 2013 		
	Negotiations on cooperation with International Association of Science Parks (IASP)	Kiel Kolding	Wolfgang Schmidt Jesper Vestergaard Hansen
	 Main achievements: Preparation cooperation treaty Preparation workshop at CECICN conference La Coruna in June 2012 		
June	 2nd Commission's meeting in Copenhagen Main achievements: Contacts, experts meetings, information visits Topics: Business Development, Tourism 	Kärdla Kiel Kolding Kristiansand Riga	Reet Kokovkin Annely Veevo Wolfgang Schmidt Per Bødker Andersen Jesper Vestergaard Hansen Øyvind Arnesen Jørgen Kristiansen Øyvind Lyngen Laderud Evija Segleniece
	Participation BDF Summit 2012	See above	See above
	Main achievements:Contacts, experts meetingsCooperation BDFVisibility UBC		
	Baltic Business Arena Main achievements: Business Commission as partner Matchmaking for companies	Kiel Kolding Kristiansand	Wolfgang Schmidt Jesper Vestergaard Hansen Øyvind Arnesen Øyvind Lyngen Laderud
	Cooperation BDFVisibility UBC		
July	Negotiations on cooperation with Fehmarnbelt Business Council (FBBC)	Kiel	Wolfgang Schmidt
	Main achievements: Preparation cooperation treaty		

September	Participation Fehmarnbelt Days	Kiel	Wolfgang Schmidt
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	Main achievements:		
	Contacts, experts meetings Violetite LIBC		
October	Visibility UBC 3rd Commission's meeting in Kiel	Kiel	Ulrich Boehm
Octobel	3 Commission a meeting in Rief	Kiei	Harm Brandt
	Main achievements:		Gudrun Dittrich
	Contacts, experts meetings,		Prof. Rainer W. Ernst
	information visits		Dr. Ingo Lübben
	Topics: Science Parks, EU		Andree Mehrens
	Funding Period 2014-2020,		Annette Moritz
	Creative Industries		Horst Nimtz
			Cornelia Pankratz
			Dr. Stefan Rehm
			Karen Rinke Carsten Rosemann
			Wolfgang Röttgers
			Dr. Inge Schröder
			Wolfgang Schmidt
			Dr. Lennart Wietzke
		Kolding	Sofie Møller Bjerrisgaard
			Brian Rosenhøj Jørgensen
			Jesper Vestergaard Hansen
		Kristiansand	Geir Hammersmark
			Raymond Johnsen
		Lillootröm	Lukas Wedemeyer Rolf Andresen
		Lilleström	
		Turku	Marit Heiberg Rikumatti Levomäki
		Västerås	Lisa Eriksson
		Vactorac	Thomas Frisk
	Report Science and Technology	Kiel	Donnachad Krüger
	Parks in UBC Cities		Horst Nimtz
			Wolfgang Schmidt
	B (t) (t) oth t	Kolding	Jesper Vestergaard Hansen
November	Participation 8 th International Cluster Forum Sophia Antipolis	Kiel	Wolfgang Schmidt
	Main achievements:		
	Preparation cooperation treaty		
	Preparation commission's meeting		
	2013		
	Visibility UBC		

- 3. Financial and human resource contributions by Member Cities for the work and activities of the Commission
 4. Outside funding for projects and other activities of the commission

2012	Activities	Financial contributions*	Human resources contributions*	External contributions*
January	Negotiations on cooperation with Baltic Development Forum (BDF)			
	Kiel Kolding	50 250	600 600	1.500

	Kristiansand Baltic Development Forum (premises-, hospitality costs)	700	1200	
February	UBC Communication and Marketing Strategy			
	Kiel Kristiansand	300 700	5.500 1.200	
March	Participation 5 th Summit of Europe's Regions and Citizens			
	Kiel		650	
April	1st Commission's meeting in Kolding			
	Kiel Kolding Kristiansand	150	2.100 3.000 1.000	
	Participation inauguration Nordic Synergy Park Kolding			
	Kolding		4.000	4.200
	Negotiations on cooperation with Science Park Sophia Antipolis / Nice Metropole / City of Nice			
	Kiel	150	650	
	Negotiations on cooperation with International Association of Science Parks (IASP)			
	Kiel Kolding		600 600	
June	2 nd Commission's meeting in Copenhagen			
	Kiel Kolding Kristiansand Baltic Development Forum (premises, hospitality)	150 200 600	4.500 2.400 2.400	2.500
	Baltic Business Arena	150	2.000	500
	Kiel Kolding Kristiansand	150 600	1.000 1.000	

	Partner (preparation, mailings)			
September	Participation Fehmarnbelt Days			
	Kiel		300	
October	3 rd Commission's meeting in Kiel			
	Kiel Kolding	500 450	4.500 1.500	2.000
	Kristiansand	700	1.200	2.000
	Partner (preparation, premises, hospitality)			
	Report Science and Technology Parks in UBC Cities			
	Kiel Kolding	150	650 200	
November	Participation 8 th International Cluster Forum Sophia Antipolis			
	Kiel		900	
Total		5.950	44.250	12.700

^{*} Estimated costs in Euros

Commission's secretariat

The Business Commission doesn't run an external secretariat. Work is done in Kiel and Kolding.

5. Joint activities with other UBC Commissions and other organizations

Commission on Education

Since 2010 there is a good cooperation with the Commission on Education. The chairs of the two Commissions have participated in the meetings mutually. The Chairman of the Business Commission is actually organizing a meeting of all chairs/vice chairs of the Commissions during the General Conference 2013 with the aim to discuss future cooperation projects.

Commission on Youth Issues

The Commission on Youth Issues and the Business Commission are preparing a joint workshop for the General Conference 2013 in Mariehamn that will focus on difficult situation regarding the high level of youth unemployment in the Baltic Sea Region. How to prevent and combat youth unemployment. How to develop an effective employment strategy. The Baltic Sea states should strive to offer the young people a job, an apprenticeship or additional education after few months of unemployment. Life after school of young person cannot begin with a longer period of unemployment as such situation leads to frustration and social exclusion.

Baltic Business Arena

The Baltic Business Arena offers the opportunity to book in advance face-to-face meetings with other companies, research/innovation and financial institutions in a specially designed meeting arena.

The Business Commission acted as an official partner of the Baltic Business Arena in Copenhagen in June 2012. Companies from member cities were given the opportunity to expand their international network. They had the chance to explore new ideas and develop business- and project opportunities by participating in highly stimulating pre-booked business meetings.

Baltic Development Forum (BDF)

Baltic Development Forum (BDF) is an independent non-profit networking organisation with members from large companies, major cities, institutional investors and business associations in the Baltic Sea Region. BDF works with a wide range of partners, including businesses, governments, regional organisations, research and media institutions.

In June 2012, the meeting of the UBC Business Commission was held for the first time in cooperation with the BDF and back to back with the 14th Baltic Development Forum Summit. This large-scale event, brought together more than 800 stakeholders from government, political parties, business, academia and civil society. The participants of the Commission's meeting were welcomed by the Vice Chairman of BDF, had the chance to join the gala dinner and were named in the final speech of the BDF Chairman. In 2013 a meeting of the Commission is planned in cooperation with BDF.

The Chairman of the Business Commission contributed to the BDF "Political State of the Region Report 2012 - Dilemmas and Coherence in the Baltic Sea Region".

BaltMet Promo

Baltic Metropoles Network (BaltMet) represents a forum for capitals and large metropolitan cities around the Baltic Sea. It brings together the cities of Berlin, Helsinki, Malmö, Oslo, Riga, Stockholm, St.Petersburg, Tallinn, Vilnius and Warsaw. The main goal of the network is to promote innovativeness and competitiveness in the Baltic Sea Region by engaging cities, as well as academic and business partners, into close cooperation. Another focus area is identity building and marketing of the Baltic Sea Region. To contribute to the regional branding and identity building, Helsinki launched preparations for the BaltMet Promo Project in the autumn of 2007. Two years later, in September 2009, the project was granted EU funding of EUR 2.8 million from the BSR Programme for the two-year pilot phase, 2010-2011. Helsinki submitted a follow-up project proposal called Baltmet Brand-Id in March 2011 to the Baltic Sea program call. The project aims to attract tourists, talents and major international investment projects to the Baltic Sea Region. Three areas of pilot projects will be implemented as a test run for a lasting joint promotion. All this will be accompanied by a permanent policy dialogue among key opinion leaders and decision makers from the region.

The Chair of the Business Commission acted as a UBC representative in the Policy Making Group of BaltMet Promo and contributed to the strategic steering and the practical outcomes of the project.

Conference of European Cross-border and Interregional City Networks (CECICN)

The Conference of European Cross-border and Interregional City Networks (CECICN) is an EU platform representing almost 37% of the European population and 500 cities involved in a Territorial Cooperation.

CECICN is an alliance of the following networks

- Conference of Atlantic Arc Cities (CAAC)
- Forum of Adriatic and Ionian Cities (FAIC)
- Mediterranean Cities (MedCities)
- Mission Opérationnelle Transfrontalière (MOT)
- Iberian Network of Cross-border Bodies (RIET)
- Union of the Baltic Cities (UBC)

Based on the Lisbon Treaty and the EU 2020 Strategy the policy priorities are Cooperation, Integration and Subsidiarity.

The Chairman of the Business Commission represents the UBC in the Board of CECICN. UBC was responsible for developing the CECICN Strategy 2013-2014 and the CECICN Statutes. A strategic document was worked out and presented to high level representatives of the EU. UBC was also responsible for running a workshop on "Smart Growth" during a European conference, organized by CECICN in A Coruna (Spain) during in June 2012.

Copenhagen Capacity

Copenhagen Capacity is the Danish Capital Region's official inward investment agency. Its mission is to promote the region internationally with the aim of attracting and maintaining foreign companies. The services are open to all foreign-owned companies and are free of charge. The services include business information, access to an extensive network of consultants, authorities and businesses.

A visit of Copenhagen Capacity was organized by the Business Commission in June, 2012. The participants informed about strategies and concepts and had the chance for an intensive discussion with the management.

Cruise Baltic

The Cruise Baltic Network is a cooperation of cruise destinations. The countries of the Baltic Sea Region have joined forces in order to create a cruise option with fully integrated operations between ports and cities. The Baltic Sea offers an unseen variety of destinations, sights and adventures for everyone.

The Business Commission has organized a meeting with the management of Cruise Baltic in June 2012. The work of Cruise Baltiv was presented by the management and space for discussion was given.

Enterprise Europe Network

The Enterprise Europe Network (EEN) is a key instrument in the EU's strategy to boost growth and jobs. Bringing together close to 600 business support organizations from more than 50 countries, EEN helps small companies seize the unparalleled business opportunities in the EU Single Market. Their member organizations include chambers of commerce and industry, technology centres, research institutes and development agencies.

The Business Commission has cooperated with the Enterprise Europe Network in organizing the Baltic Business Arena 2012, the meeting of the Business Commission in June 2012 in Kiel and some cases of business requests of companies from UBC member cities.

Fehmarnbelt Business Council

The Fehmarnbelt fixed link is to strengthen the axis of growth between the metropolitan areas of Copenhagen/Malmö and Hamburg/Lübeck. To support this process, the FehmarnBelt Business Council (FBBC) was established in Lübeck in 2007. As an international consortium the FBBC plays a coordinating role and serves as a platform on which all interested in the project can coordinate their respective projects and participate in joint activities. Representing about 400.000 companies through their members, the FBBC is truly the voice of business.

The Chairman represented the Business Commission during the Fehmarnbelt Days 2012. At present a strategic cooperation is negotiated.

International Association of Science Parks

The International Association of Science Parks (IASP) is a global network for science parks and areas of innovation, coordinating a network of professionals that manage areas of innovation and science parks.

The President of the IASP was present at the 1st Commission's meeting and the inauguration of the Nordic Synergy Park in Kolding in April 2013. The IASP supported the meeting of the Business Commission in October in Kiel extensively in organizational and technical perspective. Currently a strategic cooperation with the aim of bringing benefits to science parks from UBC member cities is negotiated.

Kiel Science Park

Extending over an area of 20 hectares in total, the Science Park Kiel is being developed in the immediate vicinity of the Kiel University and it brings together what belongs together: the business and science sectors, and public and private commitment. The State Capital Kiel, Kiel University and Preussag Immobilien GmbH have pooled their strengths in the form of an innovative public-private partnership. The project's ambitious goals include the location of research-oriented companies onto the site as well as the creation and securing of highly skilled jobs.

The Kiel Science Park supported the meeting of the Business Commission in Kiel in October extensively in organizational, technical and financial perspective.

Nordic Synergy Park Kolding

The Nordic Synergy Park in Kolding is a Science Park and a cooperation project of the municipality of Kolding, Business Kolding, Technical University of Denmark (DTU), University of Southern Denmark (SDU), Scion DTU, Kolding School of Design and the Region of Southern Denmark. The beautiful 15 square kilometers area is to be the site of 30.000 new jobs, schools, sports and leisure facilities, a diverse piece of nature as well as private homes and hotels. In conjunction with knowledge-based companies and partners from all over the world, NSP will unfold in a process of synergy in an international and scenic environment.

The Nordic Synergy Park supported the meeting of the Business Commission in Kolding in April extensively in organizational, technical and financial perspective.

Sophia Antipolis Science Park

Sophia Antipolis is Europe's largest and oldest Science Park. This multicultural and multidisciplinary community focuses on innovation, which has served as the model for competitiveness clusters in Europe. It is home to the most forward-looking industries and value-creating businesses of the future, on the cusp of the knowledge economy. Ahead of its time and in constant evolution, Sophia Antipolis is regarded as one of the world's most prestigious references for voluntary integrated economic development. It is run by the Fondation Sophia Antipolis (FSA).

The Business Commission has organized a meeting in Sophia Antipolis Science Park in 2010 and will invite to a meeting in 2013. Currently a strategic cooperation is negotiated. The Chairman will represent the Business Commission during the 8th Competitiveness Cluster Forum in November 2012.

UBC Communication and Marketing Strategy

The representative of the city of Kristiansand and the Chairman of the Business Commission on behalf of the UBC Executive Board have developed a Communication and Marketing strategy for the UBC. An implementation plan was also presented.

Wonderful Copenhagen

Wonderful Copenhagen is the official convention, event and tourism organisation for the capital region of Denmark. Wonderful Copenhagen is a public-private partnership, drawing half of its funds from public actors and the other half from private actors. To reach its goals, to strengthen and extend knowledge of the city's international networks and identity, WoCo manages various networks, such as the Wonderful Copenhagen Alliance, the Wonderful Copenhagen Cruise Network, Wonderful Copenhagen Meeting place and Wonderful Copenhagen Meeting Centre.

The members of the Business Commission visited WoCo in June 2012 and were informed about various concepts, like the new common tourism strategy for Greater Femern Region and had the chance to discuss possible cooperation projects in the Baltic Sea Region.

6. Major results and achievements of the Commission's activities and its contribution to the implementation of UBC Strategy 2010-2015

Based on the UBC Strategy the following major results of the Commission's work can be listed for the year 2012

UBC Strategy 2010-2015	Success measured by	Major results / achievements
UBC as key partner in promoting the European Union Strategy for the Baltic Sea Region		Participation Flagship Project 8.1 "Promote young entrepreneurs"
Strengthening member city participation in UBC activities	 Participation of member cities in commissions, projects and other UBC activities Participation of political decision-makers in Urban Forum and other UBC events 	No activities of Business Commission from 2006 to 2009 Cities of Kiel, Kolding and Kristiansand started to reactivate the Commission in 2009

	Technical analysis based on annual reports (prepared by General Secretariat) and two specific questionnaires to member cities (in 2010 and 2014).	 Number of participating cities is increasing continuously since 2010 Increasing interest among main stakeholders in BSR
Increasing UBC membership and partnerships	Number of member cities, including number of major cities. Number of partnerships and amount of outside sponsorship funding	 Development of a study on possible partner organizations in BSR and beyond Systematic approach towards possible partners since 2010 Project based cooperation with: Baltic Business Arena, Baltic Development Forum (BDF), BaltMet Promo, Conference of European Cross-border and Interregional City Networks (CECICN), Copenhagen Capacity, Cruise Baltic, Enterprise Europe Network (EEN), Fehmarnbelt Business Council (FBBC), International Association of Science Park, Nordic Synergy Park Kolding, Sophia Antipolis Science Park, Wonderful Copenhagen
Energizing and streamlining UBC Commission work, optimizing use of resources	 Number of cities participating in work of various Commissions Amount of annual contributions by member cities Amount of outside project funding Number of paid staff in Commission secretariats 	 Proposal to the Board to organize a meeting of the Chairs/Vice Chairs of all Commissions at GC in Mariehamn (, UBC Strategy 2010-2015, Commission's Priorities 2013-2014, Communication and Marketing Strategy, Evaluation of Commissions) Financial contribution of participating cities is increasing continuously since 2010 Outside project funding is increasing continuously since 2010 Cancellation of the secretariat in order to save costs while increasing professionalism Development of yearly strategies

Promoting expert exchanges between member cities	 Preparation and adoption of the plan, including mechanism for financing and implementation Number of cities joining program Number exchanges per year 	Business Commission provides a platform and meeting place for exchange of ideas, contacts and experiences between the member cities and other partners
Enhancing UBC policy formulation and lobbying capacity	Number of UBC policy papers on relevant topics and response to them Effectiveness of UBC lobbying at national and European levels Exposure of relevant decision makers to UBC and its positions	 Creating handbook on Science and Technology Park in BSR and beyond Contribution to BaltMet Promo project Contribution to BDF Political State of the Region Report Elaborating UBC Communication and Marketing Strategy and implementation plan Creating CECICN Strategy 2013-2014 and Statutes Creating CECICN Strategy Document on EU Funding Period 2014-2020
Systematic cooperation with partners in BSR, on European level and internationally	 Analysis of existing situation, identification of key partner organizations Working our concrete joints plans Signing of protocols of cooperation and their implementation 	See "Increasing UBC membership and partnerships"
Raising public profile and visibility of UBC in the BSR	 Preparation and adoption of the UBC Communication and Marketing strategy Visits to UBC web sites Visibility in member cities media outlets, including print media and internet pages Media visibility 	See above

7. Future plans for the development of the Commission's work

Framework

In line with the UBC Strategy 2010-2015 the Business Commission wants to be a

- Platform and meeting place for exchange of ideas, contacts and experiences between the member cities and other partners
- Source for inspiration, increased awareness, dialogue, networking and benchmarking
- Framework for the members to formulate joint positions on key issues, to facilitate, carry out and disseminate cooperation projects and other activities that are of interests to the cities
- Strong voice on regional and European affairs affecting its members, promoting cities involvement in policy-making and implementation
- Respected and recognised partner in the Baltic Sea Region cooperation, promoting the interests of the cities and our region as a whole together with other organizations and authorities

The economic development of the UBC member cities is more and more effected by the increasing globalization. It has brought the world new opportunities, along with new challenges. Power balances are shifting, competition is growing and threats have become more diversified and less predictable. In the light of the global financial crisis, the need for regional cooperation and collective action has become even more evident. The more integrated the global economic and financial system becomes, the weaker the ability of individual cities to steer their domestic economic and financial development. For this reason, leadership can only be shared and must be based on cooperation among cities and regions. The Business Commission supports UBC member cities in discovering these challenges and departs from there to elaborate long term strategies for growth and competitiveness.

Priorities 2013

The aim of the Business Commission is to provide a platform for policy development in the fields of economic recovery, long term economic development and employment. In 2013 we work along 3 complementary strands of activities that characterize our priorities

- Knowledge Society
- Marketing
- International Cooperation

Initiatives 2013

In 2013 we will organize a number of commission meetings and win more cooperation partners from the BSR Region and beyond. Through the active use of the new UBC Communication and Marketing Strategy, we want to become even more popular and effective. We will try to expand our services for the UBC member cities. For this purpose, if possible, additional external funding will be acquired.

Meetings 2013

March Berlin (GER)

Science Parks City Marketing

Economic Development

May Riga (LV)

Science Parks City Marketing

Economic Development

Baltic Development Summit 2013

June Istanbul & Samsun (TR)

City Marketing

Economic Development

International Recycling, Environmental Technologies, Waste Management Trade Fair

June Kiel (GER)

UBC Executive Board Meeting

September St. Petersburg (RU)

Economic Development

October Mariehamn (FI)

Joint Meeting Business Commission / Commission on Youth Issues

Youth Unemployment in Baltic Sea Region

November Nice (FR)

Science Parks City Marketing

Economic Development

International Cluster Forum 2013

NN Meeting UBC Commissions

UBC Strategy 2010-2015

Commission's Priorities 2013-2014

Communication and Marketing Strategy Evaluation of Commissions

International Cooperation

Long-term cooperation agreements with the following partners will be sought

- Baltic Development Forum (BDF)
- International Association of Science Parks (IASP)
- Fehmarnbelt Business Council
- Science Park Sophia Antipolis

8. Evaluation of results and relevance of the Commission's work by other stakeholders like member cities, other Commissions and key partners

The participants in the Commission's meetings and other partners have invariably commented positively on the work of the Business Commission.

9. Plan of Action and budget for 2013

2013	Activity	Budget
March	1 st Meeting Berlin (GER)	1.500
	Science Parks	
	City Marketing	
Maria	Economic Development Ond Marating Ping (LV)	4.500
May	2 nd Meeting Riga (LV)	1.500
	Science Parks	
	City Marketing	
	Economic Development	
	Baltic Development Summit 2013	
	Danie Development Gammit 2010	
June	3 rd Meeting Istanbul / Samsun (TR)	1.500
	c maximing community community	
	City Marketing	
	Economic Development	
	International Recycling, Environmental Technologies, Waste	
	Management Trade Fair	
	Kiel (GER)	
	UBC Executive Board Meeting	
September	4 th Meeting St. Petersburg (RU)	1.500
	Economic Development	
	Zoonomia Zora opiniom	
October	5 th Meeting Mariehamn (FI)	500
	Joint Meeting Business Commission / Commission on Youth	
	Issues	
	Youth Unemployment in Baltic Sea Region	
November	6 th Meeting Nice (FR)	2.500
	Science Parks	
	City Marketing	
	Economic Development	
	International Cluster Forum 2013	

NN	7 th Meeting Place to be confirmed	500
	Marking HDO Occupation	
	Meeting UBC Commissions	
	UBC Strategy 2010-2015	
	Commission's Priorities 2013-2014	
	Communication and Marketing Strategy	
	Evaluation of Commissions	
Cooperation	Baltic Development Forum	500
agreement		
	International Association of Science Parks	1.000
	Fehmarnbelt Business Council	500
	Science Park Sophia Antipolis	500
Total		12.000

27 November, 2012

Wolfgang Schmidt City of Kiel Jesper Vestergaard Hansen Business Kolding