**SURVEY:
CROSS-BORDER BOATING DESTINATION DEVELOPMENT IN THE BALTIC SEA REGION**

This survey is aimed at assessing the cross-border boating destination development in the Baltic Sea Region from the perspective of the role of bridging institutions and international cooperation. Please answer the questions from your own/your institution perspective.

The survey will contribute to the research on cross-border boating destination development and hopefully will feed the elaboration of the Destination Development Strategy within BaltiSusBoaitng2030 project, co-funded from Interreg BSR Programme.

Thank you very much!

1. **How does the unique geography and environmental features of the Baltic Sea Region contribute to its attractiveness as a boating destination?**
2. **What are the specific challenges that the Baltic Sea Region faces in terms of visibility and economic potential compared to more established boating regions (like the Mediterranean Sea)?**
3. **What is the role of EU integration and macroregional policy in driving destination development initiatives within the Baltic Sea Region, particularly in the context of boating tourism?**

Please evaluate this role on 1-10 scale (1 -no; 10- inevitable/max strong)

Could you please comment on that?

1. **Are you familiar with notable examples of Interreg-funded or other projects focused on boating destination development across national borders? How have these projects contributed to enhancing the region's competitiveness?**

Please evaluate the role of these type of projects on 1-10 scale (1 -no; 10- inevitable/max strong)

Please name the projects you know in this respect.

1. **How does the involvement of multi-level and cross-sector stakeholders, including the private sector, contribute to the success of cross-border destination development in the Baltic Sea Region?**

Please evaluate this role on 1-10 scale (1 -no; 10- inevitable/max strong)

Could you comment on that, please?

1. **Could you imagine how cross-border destination governance is evolving because of these collaborative projects? Do you think it has high impact on cross border destination development? What challenges and successes do you expect in this process?**
2. **What do you perceive as the key factors identified as crucial for effective cross-border destination development and management in the context of the Baltic Sea Region?**
3. **How do institutional similarities between different countries in the region facilitate or hinder collaborative efforts in boating destination development?**

Please evaluate this role on 1-10 scale (1 -no; 10- inevitable/max strong)

Any comments/examples?

1. **What role do bridging actors play in fostering cooperation and coordination among stakeholders from various sectors and countries in the context of boating tourism?**

Please evaluate this role on 1-10 scale (1 -no; 10- inevitable/max strong)

What institutions could take/serve such a role?

Any comment/example?

1. **Can you provide examples of leadership and entrepreneurial capacities that have been instrumental in driving sustainable and mature cross-border boating destinations in the Baltic Sea Region?**

**Do you have any other comment/observation as far as Baltic boating cross-border destination development is concerned?**